

**PHILIP MORRIS**  
**Shipping & Handling Info**

Gina Fawcett

PROGRAM	ITEM	PACKAGING COST	FREIGHT OR	CRI PICK, PACK	TOTAL EST.	FREIGHT OR
			POSTAGE*	SHIP CHARGE	S & H	POSTAGE RANGE**
Cambridge August Mailing Continuity Items	Baseball Cap	\$0.25	\$0.28	\$0.70	\$1.23	n/a
	Sweatshirt	\$0.23	\$3.07	\$0.70	\$4.00	\$2.29 - \$4.05
	Popcorn Popper	\$0.66	\$3.74	\$0.70	\$5.10	\$2.49 - \$5.21
	Zippo Lighter	\$0.10	\$0.42	\$0.70	\$1.22	n/a
	Indoor Grill	\$0.66	\$3.74	\$0.70	\$5.10	\$2.49 - \$5.21
	Clock Radio	\$0.57	\$3.98	\$0.70	\$5.23	\$2.59 - \$5.36
	Phone Answering Machine	\$0.53	\$3.74	\$0.70	\$4.97	\$2.49 - \$5.21
	Baseball Cap & Sweatshirt	\$0.23	\$3.07	\$0.95	\$4.25	\$2.29 - \$4.05
	Indoor Grill & Clock Radio	\$1.30	\$4.70	\$0.95	\$6.95	\$2.98 - \$6.83
	Popper & Answering Machine	\$1.30	\$4.70	\$0.95	\$6.95	\$2.98 - \$6.83
	Radio, Popper, Ans. Mach	\$0.91	\$5.37	\$1.20	\$7.48	\$3.25 - \$8.20

\*Weighted Zone Average based on normal population demographics of shipments from Dover

\*\*Range of postage or freight costs depending on destination zone

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